

Company Profile

NEW ZEALAND'S LEADING EXPERTS IN PHYSICAL PREVENTATIVE SECURITY

Xpanda Security:

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1/28A Poland Road, Wairau Valley,
Auckland



..For Architects

www.xpanda.co.nz



Contents

About Xpanda: Engineered Security, Designed for Your Vision	3
Management Team	3
Our Expertise: Proactive Physical Security Solutions	4
Sustainability Statement	4
Designing for Assurance.	5
Partnering with Architects: Seamless Security Integration	6
Comprehensive Product Offerings	7
Why Partner with Xpanda: Unique Selling Propositions (USPs)	8
Operational Excellence: Precision, Capacity, & Reliable Delivery	9
Get in Touch	9



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Always Protecting..

We understand that at the heart of every business is the need to protect what matters most. That's why Xpanda is unwavering in our commitment to providing robust, reliable security solutions that businesses can depend on, day in and day out.

About Xpanda:

Engineered Security, Designed for Your Vision

Xpanda Security is a New Zealand-owned local manufacturer specializing in physical preventative security systems. Since 1997, we've been dedicated to providing robust, locally manufactured security solutions that seamlessly integrate into architectural designs, ensuring both safety and aesthetic excellence.

Our commitment to quality and understanding of security challenges is driven by our experienced leadership team:



Peter Novosad, Managing Director: Since 2008, Peter has directed Xpanda's strategic company management, ensuring both uncompromising product strength and a relentless focus on client satisfaction across all sectors. His economic science degree ensures sound financial management, providing a stable and reliable partner for your projects.



Morne Oliver, Factory & Installation Manager: Morne has been crucial in Xpanda's operational success since 2007, overseeing all factory and installation staff and ensuring efficient production and stringent quality control. His prior experience as a police officer for 17 years provides him with a strong understanding of criminal behavior, allowing Xpanda to produce the most effective physical security and deterrence systems for a wide range of applications, including those designed by architects. His focus ensures reliable and high-quality product delivery and installation on your project sites.



Rowan Holmes, Technical Sales & Business Development Manager: Rowan brings 25 years of management and business development experience to Xpanda. His engineering background, developed in a family business, provides a strong foundation for his technical understanding of our products and their integration. 30+ years of experience in draughting and graphic design allows him to communicate technical details and support architects in seamlessly incorporating our security solutions into their plans and specifications. He is dedicated to building strong, collaborative relationships within the architectural community.

We understand that integrating security seamlessly into design is crucial, and we actively partner with architects and designers to achieve both safety and aesthetic excellence in the built environment. Our local manufacturing allows for flexibility and customization to meet the unique requirements of your projects.

Our Expertise:

Proactive Physical Security Solutions

For architects focused on creating secure and functional spaces, Xpanda offers a proactive security philosophy rooted in prevention. As New Zealand's leading specialists in physical preventative measures, our deep understanding of evolving threats informs the robust and design-conscious solutions we provide..

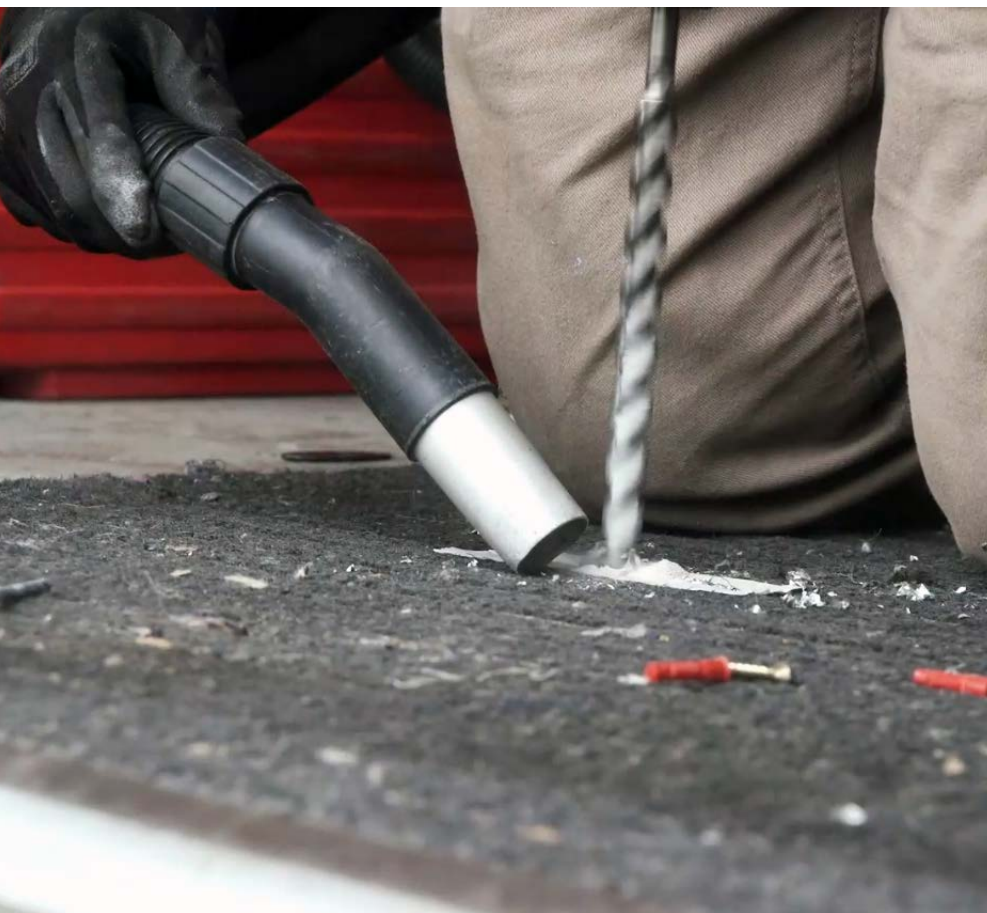
Leveraging decades of experience and a commitment to innovation, we deliver more than just products; we engineer comprehensive security solutions tailored to your project's specific needs.

By working closely with you, we ensure that security measures are effective, seamlessly integrated, and enhance the overall design. Our blog www.xpanda.co.nz/blog provides valuable resources and insights on security best practices for the built environment.

Sustainability Statement

Xpanda is deeply committed to environmental responsibility and actively integrates sustainable practices throughout our operations and product lifecycle. We understand that architects prioritize environmentally conscious design and material selection, and we strive to provide solutions that contribute to your sustainability goals.

For more detailed information on our sustainable practices and commitment, please visit our sustainability statement: www.xpanda.co.nz/sustainability-statement



Always Responsible..

We believe that sustainability is not just a policy, but a core principle that guides every aspect of our operations. From ethically sourcing sustainable materials to rigorously minimizing waste and optimizing energy consumption, we are always responsible stewards of our environment. We are committed to leaving a positive legacy for future generations.

Designed for Assurance

Empowering Architects to Design for Client Peace of Mind.

At Xpanda, we understand your architectural vision includes occupant well-being and peace of mind. We believe security should seamlessly integrate, enhancing both functionality and safety within your designs.

Our purpose is to empower architects with the expertise and adaptable solutions to achieve this harmony. We collaborate from concept to completion, providing technical knowledge and customization to ensure security meets high standards while complementing your creative intent.

By partnering with Xpanda, you design for assurance – creating environments where occupants feel secure and confident, knowing safety has been thoughtfully implemented without compromising your design's beauty and integrity. Together, we build spaces that inspire trust and offer lasting peace of mind.



Partnering with Architects: Seamless Security Integration

At Xpanda, we believe in the power of collaboration and strong relationships with the architectural community. We actively forge connections to foster a network of trust and shared success in creating safer and aesthetically harmonious environments. Our approach recognizes that seamless integration with your architectural vision is paramount, ensuring that security solutions are both

- Early Technical Consultation & Design Assistance:** We engage early to understand your design goals, aesthetic needs, and security requirements. Our experienced team offers technical insights and customized integration strategies aligned with your design intent and relevant codes.
- Detailed Product Information & Specifications:** We provide comprehensive technical data, material specs, performance details, finish options, and installation guidelines. This ensures confident specification and seamless integration into your plans. Customized specs are available.
- Flexible & Collaborative Problem-Solving:** We partner proactively to address unique project challenges, offering creative and effective tailored solutions through open communication and a collaborative mindset to balance security and design.
- Reliable & Design-Sensitive Installation:** Our efficient installation teams coordinate with your construction teams for accurate and timely installation, minimizing disruption and ensuring alignment with your architectural vision. High workmanship and safety standards are maintained.
- Ongoing Support & Partnership:** Our commitment extends beyond installation with continuous technical support throughout your project lifecycle, ensuring seamless service and prompt query resolution.

This collaborative and integrated approach ensures that security is not an afterthought but a carefully considered and beautifully executed element of your architectural masterpiece.

Seamless Service..

“The Xpanda installation team provided good value and timely service. They worked around our deadlines and were forthcoming and easy to contact for information and queries. Their product looks good and they left everything clean and tidy. They also checked that I was 100% happy before leaving the sites.”

Andrea Wong, Commercial Consultant, **Bayleys Commercial**

Always Collaborating..

We strategically partner with industry leaders to expand our reach and deliver innovative solutions. These collaborations are key to providing comprehensive security and unparalleled value to our clients.

Comprehensive Product Offerings

Xpanda offers a range of security products designed to be integrated into various architectural designs

- **RAM RAIDS:** Bollards – Bolt Down, Removable & Fixed. Ram Beams – Fixed, Swinging, lift-out
 - **WHOLE SHOPFRONT:** Expanding & Fire Exit Grilles, Trellis Doors, Mobile Trolley Systems for Malls.
 - **WINDOWS:** Steel Bars, Clear Polycarbonate Slats, Steel Mesh Screens
 - **DOOR STRENGTHENING:** Anti-Jemmy Strips, Steel Door Skins, Mesh Screen, Drop Bars, Extra Locks.
 - **SECURITY DOORS:** Solid Steel Doors, Steel Bar Doors, Steel Mesh Doors.
 - **ROLLER DOOR:** Roller Door Lockdowns, Aluminium Shutter - Rollersafe, Roller Grilles - 12 and 19mm.
 - **SHOP ANTI-JUMP PROTECTION:** Cable Bars, Invisi-guard Clear Polycarbonate Slats, Full Steel Cage.
 - **CUSTOM SECURITY:** Asset protection cages, Floor safes, Key safes, Fixed Railings and much more
- Visit www.xpanda.co.nz/products to explore our full range.



Always Options..

Recognizing that every security need is unique, Xpanda is committed to offering a comprehensive and diverse range of high-quality products. This ensures our clients have access to tailored solutions that precisely address their specific requirements.

Why Partner with Xpanda Unique Selling Propositions (USPs)

Drawing on decades of New Zealand security expertise and a nuanced understanding of design integration, Xpanda offers unique advantages tailored to the architectural profession.

Precision-Fit Design Integration:

Security solutions meticulously tailored to project dimensions, ensuring both robust protection and seamless aesthetic alignment.

Collaborative Planning for Architectural Vision:

We partner with you from assessment to specification, developing customized security plans that respect your design vision and address specific vulnerabilities.

Proactive & Reliable Protection, NZ-Made:

Our New Zealand-made physical security measures are designed for effective early threat deterrence, installed efficiently with minimal disruption, backed by local quality and responsiveness.

Deep Expertise & Comprehensive Support for Architects:

Benefit from our decades of local industry knowledge and ongoing expert support throughout your project lifecycle, with a wide range of security solutions available to meet diverse design needs.



Always Exact..

In security, millimeters matter. We engineer solutions with exact precision, eliminating gaps and weaknesses inherent in generic, off-the-shelf products. A perfect fit means perfect protection.

Operational Excellence: Precision, Capacity, and Reliable Delivery.

Located on Auckland's North Shore, our local manufacturing ensures strict quality control and efficient production. We manage a significant project volume monthly, with scalable capacity for larger projects through strategic outsourcing and advanced steel fabrication..



LOCAL PRECISION & QUALITY:

Auckland-based manufacturing with stringent quality control and comprehensive parts inspection using primarily New Zealand-made steel.



PROFESSIONAL INSTALLATION & COVERAGE:

Dedicated installation teams for Auckland and the Upper North Island, with trusted national agents for wider project coverage.



SCALABLE PRODUCTION:

Ability to handle significant project volumes monthly, with the capacity to scale for larger demands through strategic outsourcing and advanced fabrication.



DEDICATED PROJECT MANAGEMENT:

Large-scale projects benefit from dedicated staff to manage logistics and specific client needs.



RELIABLE LEAD TIMES:

Typical custom order lead times of 10-15 business days, ensuring timely project delivery.



EXPERT & CERTIFIED TEAM:

Skilled workforce including certified welders and SiteSafe installers, ensuring high-quality craftsmanship and adherence to safety standards.

Ready to Work with Xpanda?

Contact us today to discuss security for your designs:

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