

Company Profile

NEW ZEALAND'S LEADING EXPERTS IN PHYSICAL PREVENTATIVE SECURITY

Xpanda Security:

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Auckland



..For Retail Fitout

www.xpanda.co.nz



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Always Protecting..

We understand that at the heart of every business is the need to protect what matters most. That's why Xpanda is unwavering in our commitment to providing robust, reliable security solutions that businesses can depend on, day in and day out.

About Xpanda:

Engineered Security, Designed for Your Vision

Xpanda Security is a New Zealand-owned local manufacturer specializing in physical preventative security systems. Since 1997, we've been dedicated to providing robust, locally manufactured security solutions. We understand the importance of integrating security seamlessly into retail spaces, both functionally and aesthetically, and we partner with retail fitout companies to achieve this.

Our commitment to quality and understanding of security challenges is driven by our experienced leadership team.



Peter Novosad, Managing Director: Since 2008, Peter has led Xpanda with a clear focus on product integrity, client trust, and long-term business stability. His leadership combines practical experience with strategic oversight, ensuring the company delivers consistently strong results across commercial, retail, and industrial sectors. With a degree in economic science, he maintains disciplined financial management and operational efficiency, providing clients with a dependable partner who values quality, accountability, and lasting relationships.



Morne Oliver, Factory & Installation Manager: Morne has been crucial in Xpanda's operational success since 2007, overseeing all factory and installation staff and ensuring efficient production and stringent quality control. His prior experience as a police officer for 17 years provides him with a strong understanding of criminal behavior, allowing Xpanda to produce the most effective physical security and deterrence systems for a wide range of applications, including those designed by architects. His focus ensures reliable and high-quality product delivery and installation on your project sites.



Rowan Holmes, Technical Sales & Business Development Manager:

Rowan brings 25 years of management and business development experience to Xpanda, backed by an engineering background from his family's manufacturing business. With over 30 years in draughting and design, he

helps shopfitters integrate security solutions that perform well and look right. Having personally overseen medium-format retail fitouts from start to finish, he understands the process and focuses on clear communication and practical collaboration to deliver efficient, reliable results.

We understand that integrating security seamlessly into design is crucial, and we actively partner with architects and designers to achieve both safety and aesthetic excellence in the built environment. Our local manufacturing allows for flexibility and customization to meet the unique requirements of your projects.

Always Connecting..

We believe strong relationships are the key to successful projects. Xpanda works closely with shopfitters, designers, and contractors to build trust and ensure smooth collaboration. Our open, practical approach keeps communication clear from planning to completion, helping projects run efficiently and look their best. By staying connected, we align with your goals and deliver secure, cohesive retail environments that reflect well on everyone involved.

Our Security Solutions /Products

Xpanda offers a range of security products designed for retail environments, with an emphasis on integration and aesthetics:

- **Shopfront Security:** Expanding and fire-exit grilles and roller shutters that provide security while complementing store design and allowing for open layouts during business hours.
- **Internal Security:** Anti-Jump Screens and display cabinets that secure valuable merchandise without being visually intrusive.
- **Anti-Ram Raid Measures:** Bollards and ram beams to protect storefronts from vehicle attacks.
- **Custom Solutions:** We specialize in tailoring security solutions to meet the specific design and functional requirements of retail spaces.

We provide detailed specifications and work collaboratively to ensure seamless integration with the overall fitout.



Why Partner with Xpanda

Xpanda understands the unique needs of retail fitout companies, balancing robust security with the visual appeal essential in retail environments.

- Collaboration:**
Working closely with fitout teams to integrate security seamlessly.
- Aesthetics:**
Providing security solutions that complement the store's design.
- Efficiency:**
Delivering and installing solutions on time and within the project schedule.
- Reliability:**
Offering robust and effective security to protect the retailer's assets.



Always Delivering..

Xpanda is driven by a commitment to efficiency, reliability, and professional service. From local manufacturing through to on-site installation, we understand the time pressures and precision required in retail fitouts. Our team works closely with contractors and project managers to meet tight schedules without compromising quality or finish. Every stage — from quoting and fabrication to delivery and installation — is handled with clear communication and accountability, ensuring deadlines are met and expectations exceeded.

Designed for Performance

Supporting Shopfitters to Deliver Secure, Seamless Retail Spaces.

At Xpanda, we understand every fitout balances presentation, accessibility, and protection. Security should integrate cleanly — adding confidence and compliance without disrupting design flow or customer experience.

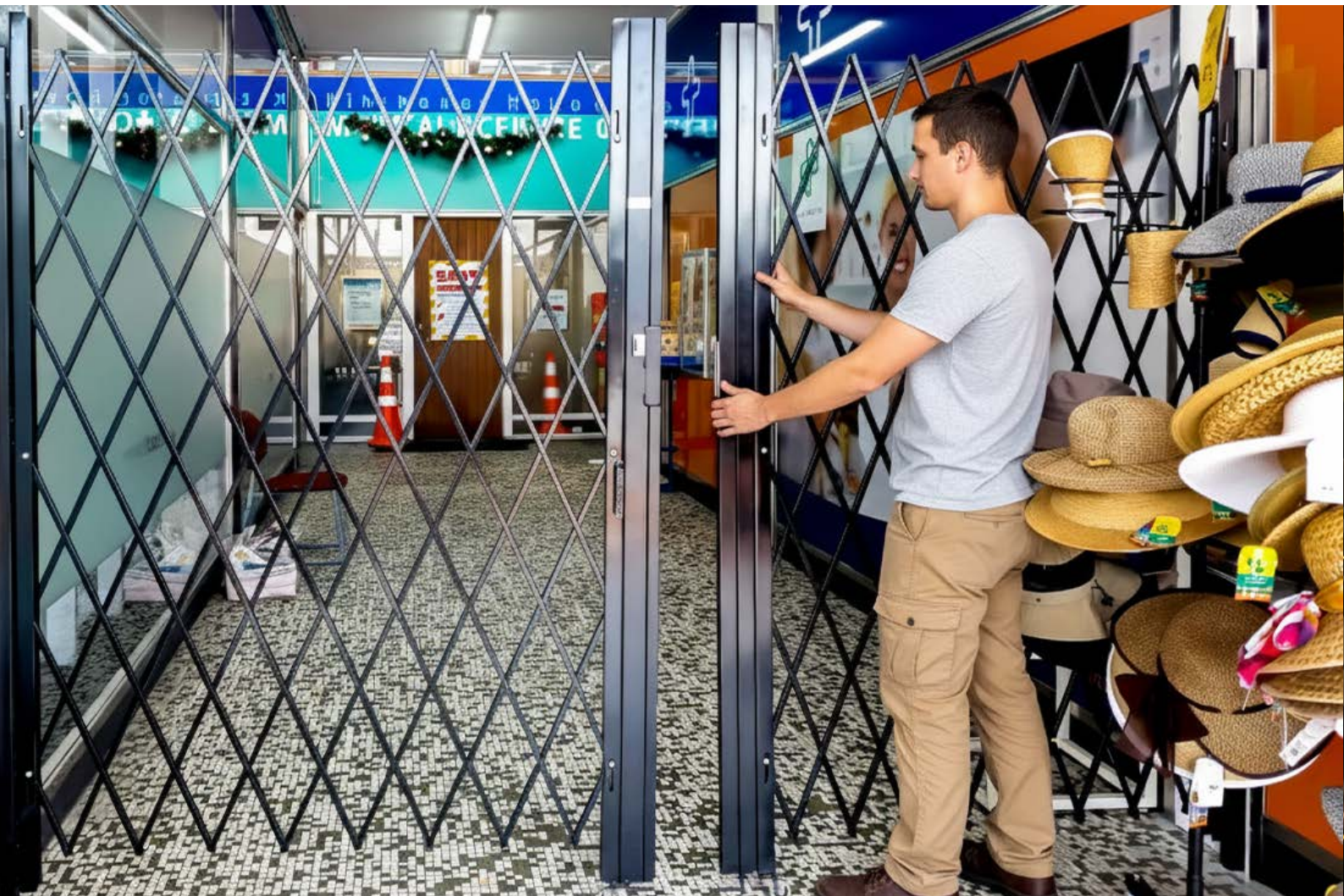
Our purpose is to support shopfitters and contractors with adaptable, engineered solutions that install smoothly and look the part. From planning to handover, we provide clear technical guidance and product flexibility to help you meet deadlines and brand expectations.

By partnering with Xpanda, you deliver security that performs — creating retail spaces that stay open, safe, and visually consistent with your client's vision. Together, we protect what matters while maintaining the design integrity your fitouts are known for.

Seamless Service..

“The Xpanda installation team provided good value and timely service. They worked around our deadlines and were forthcoming and easy to contact for information and queries. Their product looks good and they left everything clean and tidy. They also checked that I was 100% happy before leaving the sites.”

Andrea Wong, Commercial Consultant, **Bayleys Commercial**



Sustainability Statement

Xpanda is committed to environmental responsibility, applying sustainable practices across our products and processes. We support fitout partners who value eco-conscious design and material choices, helping projects meet brand and sustainability goals.

Learn more at: www.xpanda.co.nz/sustainability-statement

Customer Focus & Support

Xpanda is committed to providing strong support to retail fitout companies:

Design Consultation: Working with designers to find the best security solutions.

Project Management: Ensuring smooth coordination and timely delivery.

Flexible Installation: Adapting to the fitout schedule and minimizing disruption.

Our Expertise & Experience

Xpanda has extensive experience in providing security solutions for a wide range of retail environments and collaborating with retail fitout companies. We understand the demands of retail projects and the need for timely, efficient, and aesthetically pleasing solutions.



Partnering with Shopfitters: for Seamless Security Integration

At Xpanda, we value strong partnerships with the fitout community. We work alongside shopfitters, designers, and contractors to deliver spaces that look sharp, function smoothly, and stay secure. Our approach is grounded in collaboration and practical support — ensuring every security element installs cleanly, performs reliably, and complements the overall store design.



Early Planning & Technical Support:

We engage early to understand your layout, brand goals, and project timelines. Our team provides clear technical advice and tailored solutions that fit your design flow and compliance needs.



Product Information & Installation Guidance:

We supply detailed specs, materials data, and finish options for easy planning and installation. Custom drawings and variations are available to suit specific site conditions.



Collaborative, Practical Solutions:

We work closely with your team to resolve challenges quickly, balancing security, presentation, and time on site.



Reliable Installation:

Our installers coordinate with your fitout crew for efficient, accurate work with minimal disruption — maintaining quality, safety, and design integrity.



Ongoing Partnership:

We continue to support you after installation with responsive technical help and maintenance advice to keep your projects performing at their best.

This collaborative approach ensures security is never an add-on, but a planned, well-executed part of your retail fitout — enhancing presentation, function, and customer confidence.



Always Collaborating..

We strategically partner with industry leaders to expand our reach and deliver innovative solutions. These collaborations are key to providing comprehensive security and unparalleled value to our clients.

Operational Excellence: Precision, Capacity, and Reliable Delivery.

Xpanda's local manufacturing allows for both standardized and custom solutions with efficient production and delivery. We are committed to meeting project deadlines and maintaining high-quality standards.

LOCAL PRECISION & QUALITY:

Auckland-based manufacturing with stringent quality control and comprehensive parts inspection using primarily New Zealand-made steel.

SCALABLE PRODUCTION:

Ability to handle significant project volumes monthly, with the capacity to scale for larger demands through strategic outsourcing and advanced fabrication.

RELIABLE LEAD TIMES:

Typical custom order lead times of 10-15 business days, ensuring timely project delivery.

PROFESSIONAL INSTALLATION & COVERAGE:

Dedicated installation teams for Auckland and the Upper North Island, with trusted national agents for wider project coverage.

DEDICATED PROJECT MANAGEMENT:

Large-scale projects benefit from dedicated staff to manage logistics and specific client needs.

EXPERT & CERTIFIED TEAM:

Skilled workforce including certified welders and SiteSafe installers, ensuring high-quality craftsmanship and adherence to safety standards.

Ready to Work with Xpanda?

Contact us today to discuss security for your project:

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